

SK-8b Future Farm Summary

Sell Bred Heifers	
Description	Diversify marketing by selling bred heifers.
Assumptions	<ul style="list-style-type: none"> Percentage of female calves transferred to backgrounding down from 68% to 55% 26% of heifers between 12-24 months sold as bred heifers after preg check Bred heifer price at \$1,917/head (AB bred heifer price 2021) Heifer open rate at 10% Open heifers sold to finishing at \$156/cwt (900 lb + heifers, SK average) 15 hours of family labour added to managing the bred heifer group Add two bulls, price at \$3,500/head Keep culled bull number steady with baseline at 8 head Preg-check at \$5/heifer for 64 heifers Have enough homegrown feed when yield is normal Keep stocking rate steady with baseline, add 94 acres rented grassland
Trade-Off Considerations	<ul style="list-style-type: none"> There will be tax implications from earning more in year one and earning higher revenue in later years. The model shows pre-tax numbers only Potential death loss between weaned and being sold as bred heifers Potential price discount on calves if not making a full load Increased feed requirement, and reduced ability to restock winter feed in good years in preparation of drought year Risk of market fluctuations with purchased feed
5-year average vs. baseline year*	
Estimated Change at Whole Farm Level (\$/year)	
Net Income	+\$17,314
Net Cash Farm Income	+\$16,108
Estimated Change at Cow-calf Enterprise (\$/cow)	
Short-term Profits	+\$34
Medium-term Profits	+\$29
Long-term Profits	+\$27

* Changes in profitability come from the practice change as well as debt servicing
Detailed reports available upon request. Email: info@canfax.ca

